

**The objective of Munns real Estate Co. is simple: Create an environment where you can establish your career and position yourself for long term stability.**

As an agent you juggle the demands of your broker, the requests of your clients, and promoting yourself. As a reward you collect a commission. The real estate industry is changing and it is becoming even more difficult to manage it all. You may be considering a change or joining another company. If so, I think you should **strongly consider Munns Real Estate Co.**

Munns Real Estate Co. doesn't offer a 100% or 95% commission schedule. Please don't let that discourage you from finding out more about us. We have chosen to go a different route, one that allows for stability and growth. **The 100% commission companies are seldom good for an agent.** To receive a 100% of your commission you must **pay the company to work for them.** What other industry requests their people to pay to work? It's a crazy proposition! This is great for the company because they are guaranteed to get their money. They have found that, in today's real estate market commissions are unreliable. They don't want to rely on the agent's performance to make money. This is creating an industry where agents are let loose to flounder and hopefully make a sale or two so they can pay their fees. If they don't pay their fees they just take the lion's share of the commission when they do make a sale. If you ever wondered why the turnover rate in real estate is so high, it's simple; companies are not looking out for their agents anymore.

**Munns Real Estate Company's success is directly linked to the agent's success.** If you're successful the company is successful. This relationship is not found in a pay to work company. We are motivated to give you the tools and support to be successful. We don't believe in placing an unnecessary financial burden on any of our agents, especially in this real estate market. Large fees can seriously hinder the agent. We don't feel you should have to pay to work.

*Does an associate pay the partner in a law firm to work for them? NO, and we are equal to them in earning potential.*

**Our agent commitment is two-fold.** Create effective real estate professionals that are industry leaders and position them for long term financial stability. Critics may say our promises of agent support and growth is just for recruitment purposes, but that is absolutely not true! Our fundamental belief is: Agents in a supportive, friendly environment perform better, give their clients better service, and of course make more money. When agents have those three things they are happy, make more money and in return make the company successful.

I am creating a company where agents can make a lot money and build wealth that goes well beyond relying on individual sales every month. This is accomplished by creating a **NETWORK**. This is an internal network that you build for yourself and you can expect to receive an income from its performance. The bigger, better the network, the more money you will make. Its growth and income is limitless. I have created an EARNINGS WORKSHEET that you can play around with to get a grasp on potential earnings.

As an agent with Munns Real Estate Co. you can have your network working for you. All agents are encouraged to invite others to join their network. As the broker I will be with you to explain the company and help you recruit other agents. I do this for all my agents so they can build their network and get the peace of mind that comes from financial stability.

We offer a generous compensation arrangement that you will find to be a much better proposition than the so called 100% commission companies. Don't get focused on the 100%, look at the big picture. What does a 100% commission really cost? Fees, stress, detachment, fear, and so on. Remember with Munns Real Estate Co. your mind and time is free to focus on your career. We take the financial stress out of it. We give you the office, the supplies, the machines, the support, and flexibility to serve your clients and grow your business. This results in sales and referrals, the basis of our business.